



**PURCHASING ITEM
FOR
COUNCIL AGENDA**

1. Agenda Item Number:

14

2. Council Meeting Date:

February 27, 2014

TO: MAYOR & COUNCIL

THROUGH: CITY MANAGER

3. Date Prepared: February 4, 2014

4. Requesting Department: Municipal Utilities

5. SUBJECT: Approval of sole source purchase of a Flygt Pumps, Flygt Replacement Parts, and Flygt Pump Service from James, Cooke & Hobson, Inc.

6. RECOMMENDATION: Staff recommends City Council approval of sole source purchase of Flygt Pumps, Flygt Replacement Parts, and Flygt Pump Service from James, Cooke & Hobson, Inc., in an amount not to exceed \$395,000.

7. HISTORICAL BACKGROUND/DISCUSSION: Municipal Utilities water and wastewater divisions require an ongoing contract for the purchase and repair of Flygt brand pumps for special pumping applications at various City facilities. These pumps are submersible and used in extreme conditions in wastewater lift station and water treatment plant applications. The Flygt pump is used extensively throughout City facilities based on longevity of operation, ability to repair, and excellent customer service provided by the distributor. The Flygt pumps are the only pumps that can be used without making major modifications to facilities. Furthermore, consistency with make and model in all facilities assures the ability to reduce parts inventory.

8. EVALUATION PROCESS: James, Cooke & Hobson, Inc. (JCH), is the only factory authorized distributor of Flygt pumps, replacement parts and pump service for municipal, commercial, and industrial markets in the State of Arizona. Staff attempted to enter into contracts for Flygt products and service through a Request for Proposal (RFP) for water and wastewater equipment repair without success. The City has the ability to purchase Flygt pumps through the water and wastewater equipment repair contract. However, these vendors purchase the product from JCH and add a markup. Approval of this sole source allows the City to avoid the additional markup.

9. FINANCIAL IMPLICATIONS:

Costs: \$395,000

Savings: N/A

Long Term Costs: N/A

Fund Source:

<u>Acct. No.:</u>	<u>Fund Name:</u>	<u>Program Name:</u>	<u>CIP Funded:</u>	<u>Funds:</u>
605.3860.6713.0.0	Water Operating, Water Systems Maintenance	Wells	No	\$ 35,000
615.3940.5316.0.0	Wastewater Operating, Lone Butte	Machinery & Equipment	No	\$ 60,000
615.3960.5316.0.0	Wastewater Operating, Airport WRF	Machinery & Equipment	No	\$200,000
615.3900.5219.0.0	Wastewater Operating, Wastewater	Other Prof/Contract Services	No	\$100,000
Total:				\$395,000

10. PROPOSED MOTION: Move City Council approve sole source purchase of Flygt Pumps, Flygt Replacement Parts, and Flygt Pump Service from James, Cooke & Hobson, Inc., in an amount not to exceed \$395,000.

APPROVALS

11. Requesting Department

John Knudson, Utilities Engineering Manager

13. Department Head

Dave Siegel, Municipal Utilities Director

12. Procurement Officer.

Mike Mandt, CPPB

14. City Manager

Rich Dlugas